

**ILLINOIS STATE BAR ASSOCIATION**  
**FRED LANE'S TRIAL TECHNIQUE INSTITUTE**  
**HAS BEEN CERTIFIED TOWARD FEDERAL BAR ADMISSION**

**THE COURSE:**

The course consists of either one or two seminars of 27 hours of MCLE credit each or 54 hours of MCLE credit for both. The course runs approximately four months per semester (Fall Semester: September through January; Spring Semester: February through June). You may start with the semester of your choice and register for a single semester or both semesters. Breaks for holiday consideration do exist. Each class meets one evening per week on Tuesdays from 5:15 P.M. until 6:45 P.M. at the Illinois State Bar Association - Chicago Regional Office, 20 South Clark Street - Suite 900.

**THE COST:**

Tuition –  
Full Program (2 semesters):           \$ 875.00 for members of the Illinois State Bar Association  
  \$1,500.00 for non-members

One Semester Only:                    \$ 500.00 for members of the Illinois State Bar Association  
  \$ 850.00 for non-members

**THE STRUCTURE:**

Each session is audio-video taped so you may see and hear the improvements in YOUR voice, manner and trial technique. This is not a lecture course. It is a "learn-by-doing" method only that covers all phases of trials. You will learn and practice the new trial techniques, including the psychological formulae for proof of facts for both plaintiff and defendant attorneys. Introduce x-rays, books of account, customs, lost instruments, carbon copies, depositions, telephone conversations, and experiments. The course also covers demonstrative evidence, refreshing memory, objections, offers of proof, hypothetical questions, medical proof, direct and cross-examination of experts, cardinal principals of cross-examination, and impeachment of witness. You will receive practice in the selection of Juries, making winning Opening Statements and Closing Arguments to the jury in various types of:

**PERSONAL INJURY CASES:**       Motor vehicle, malpractice, product liability, attractive nuisance, federal employers' liability, wrongful death, suits against municipalities, dram shops, airline cases, etc.

**CONTRACT CASES:**               Goods, wares and merchandise, breach of contract, real estate broker's commission, and life insurance.

**SPECIAL ACTIONS:**           Will contests, assault and battery, slander, malicious prosecution, false arrest and imprisonment.

**THE INSTRUCTOR:**

Fred Lane of Lane and Lane is a former Assistant State's Attorney, has had over 40 years of litigation experience. Mr. Lane is a lecturer and author on Trial Technique Subject: author of Lane's Goldstein Trial Technique (3 vols.): editor of Medical Trial Technique Quarterly: author of Lane Medical Litigation Guide (4 vols.): author of Lane's Goldstein Litigation Forms (3 vol.). Mr. Lane is also past president of the following organizations and associations: Illinois Trial Lawyers Association; Diplomat and Past President of the American Board of Trial Advocates IL; Fellow of the International Academy of Trial Lawyers, Past President of the Illinois State Bar Association; and Past President of the Decalogue Society of Lawyers.

**YOU ARE INVITED TO ATTEND THE FIRST SESSION FREE!**

**Starting: Tuesday, February 7, 2012 at 5:15 p.m.**

Co-Directors and Faculty Members: Fred Lane and Scott Lane

Guest Faculty:   Robert A. Clifford – Clifford Law Offices; Joseph A. Power – Power, Rogers & Smith; Kevin T. Martin – Swanson, Martin & Bell; Justice Michael J. Gallagher – IL Appellate Court; Philip H. Corboy – Corboy & Demetrio; Pamela L. Gellen – Lowis & Gellen; and Andrew Kopon, Jr. – Cremer, Kopon, Shaughnessy & Spina.

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**ILLINOIS STATE BAR ASSOCIATION  
20 SOUTH CLARK STREET - SUITE 900 · CHICAGO, IL 60603  
(312) 726-8775 / FAX (312) 726-9071**

**REGISTRATION FORM**

**SPRING SEMESTER STARTS 02/07/12**

**DATE:** \_\_\_\_\_

**NAME:** \_\_\_\_\_

**ARDC NUMBER:** \_\_\_\_\_

**FIRM NAME:** \_\_\_\_\_

**MAILING ADDRESS**  
\_\_\_\_\_  
\_\_\_\_\_

**E-MAIL ADDRESS:** \_\_\_\_\_

**PHONE NUMBER:**      **DAY:** \_\_\_\_\_      **CELL/EVENING:** \_\_\_\_\_

**PLEASE DESIGNATE - TUITION DUE:**

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\$ 850.00 for non-members

**METHOD OF PAYMENT:**     - CHECK # \_\_\_\_\_ (MADE PAYABLE TO "ISBA")

- VISA     - MasterCard     - American Express     - Discover

**CARD NUMBER** \_\_\_\_\_

**EXPIRATION DATE:** \_\_\_\_\_

**SIGNATURE:** \_\_\_\_\_

**\*If you wish to set up a payment plan, please indicate proposed terms of payment below which must be approved by the class administrator (minimum \$250.00 due at registration).**

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**REFUND POLICY: 100% refund available through the second week of class: afterwards, no refunds will be made.**