



# Section on Law Office Management and Economics

## **The Mission of the [ISBA Law Office Management and Economics Section](#):**

The mission of ISBA Standing Committee on Law Office Management and Economics is to enhance and develop the professional capabilities of Illinois lawyers in the realization that the practice of law now requires the implementation of sound business practices; and to investigate, evaluate, develop and disseminate information and techniques that will make the legal services delivery team more effective, competent, ethical and responsive to the needs of clients and the public.

## **General:**

- ◆ Section fees are \$25 per year.
- ◆ To join, go to [www.isba.org/sections](http://www.isba.org/sections)

## **[Continuing Legal Education](#)**

The Section sponsored or co-sponsored one program during the year:

- ◆ **Practice Succession and Transition: Ideas for Getting Started – LIVE WEBCAST** (Jan. 26, 2016)

Section members also receive discounts on section-sponsored CLE programs.

## **[Newsletters](#)**

Delivered electronically unless otherwise requested. During 2015-16 the Section published four newsletters. Articles include:

- ◆ 31 ways to dramatically increase trust (Dec. 2015)
- ◆ Birthing the baby (Dec. 2015)
- ◆ Can you find it? (June 2016)
- ◆ Cash flow management for contingent fee firms (May 2016)
- ◆ Consent judgments for payment of attorney fees (Sept. 2015)
- ◆ Demystifying strategic planning: Why do law firms plan? (June 2016)
- ◆ Don't forget yourself (Sept. 2015)
- ◆ Focusing on opening your own law practice (May 2016)
- ◆ How my Internet phone made my life easier (Sept. 2015)
- ◆ Improving law firm profitability: Top 10 cost-cutting strategies (June 2016)
- ◆ Law firm partner relations: The foundation of a successful firm (May 2016)
- ◆ My former client called and wants his file—What do I have to give him? (Sept. 2015)
- ◆ Outsourcing (Dec. 2015)
- ◆ Should you merge with another law firm? (June 2016)
- ◆ What is a blawg and why should you care? (Sept. 2015)
- ◆ Your next Web site: Going from a handful of ideas to a powerful business tool (May 2016)

## **[Legislation](#)**

The Section Council reviews proposed legislation that may affect their members' practice area.

## **Other**

- ◆ The [ISBA General Discussion List](#) allows members to pose questions and share information with fellow ISBA members from around the state.